



Transcript of the 15th Annual General Meeting of Bhilwara Technical Textiles Limited held at 11:30 A.M. on Wednesday 31st August, 2022 through Video Conferencing / Other Audio Visual Means.

Avinav Sharma: Good morning everyone. I, Avinav Sharma, Company Secretary, Compliance Officer and Chief Financial Officer of Bhilwara Technical Textiles Limited participating in this Annual General Meeting from Corporate Office, Noida, welcome you all in the 15th Annual General Meeting ("**AGM**") of the Company. I would like to inform you that the proceedings of this meeting are being recorded. During the meeting, the participants apart from panelists would be on mute.

As the Members are aware that in accordance with MCA and SEBI Circulars, in view of the continuing Covid-19 pandemic, this meeting is being held through Video Conferencing ("VC") or Other Audio Visual Means ("OAVM") without the physical presence of the Members. The deemed venue for the AGM shall be the Registered Office of the Company at LNJ Nagar, Mordi, Banswara, Rajasthan.

Shri Shekhar Agarwal, Chairman & Managing Director and CEO, Shri Shantanu Agrawal, Director, Smt. Sunita Mathur, Independent Director and Shri Rakesh Kumar Ojha, Independent Director of the Company, are present in the meeting.

Shri Shekhar Agarwal, Chairman & Managing Director and CEO will Chair the meeting. Further, Shri Shekhar Agarwal himself is interested in the Resolution no. 2 of the Notice of 15th AGM, therefore, Smt. Sunita Mathur, Independent Director of the Company, present in the meeting will Chair the meeting for the item no. 2 only.

Since this AGM is being held without physical presence of the members, the facility of appointment of proxies by Members under Section 105 of the Companies Act, 2013 is not available at this AGM. However, the body corporate(s) are entitled to appoint authorized representatives to attend the AGM through Video Conferencing or Other Audio Visuals Means and participate and cast their votes through evoting.

The facility of joining the AGM was opened 30 minutes before scheduled time of AGM and shall remain available for 15 minutes after the scheduled time. In compliance of provision of Section 108 of Companies Act, 2013 read with relevant rules and also Listing Regulation 2015, the Company had provided facility for voting by electronic means to all its member to enable cast their votes electronically and the business may be transacted through e-voting.

The Company has engaged the services of NSDL for facilitating participation by the members at the AGM through Video Conferencing or Other Audio Visuals Means and remote e-voting (including e-voting during the AGM). Remote e-voting facility was made available to the members from 28th August 2022 at 9:00 A.M. to 30th August 2022 at 5:00 P.M. Members attending the AGM today and who have not cast their vote by remote e-voting are entitled to exercise their right to vote by e-voting during the AGM.

The Company has appointed Mrs. Manisha Gupta, Practising Company Secretary as the scrutinizer to scrutinize the remote e-voting (including e-voting during the AGM) process in a fair and transparent manner. The result will be declared within two working days i.e. on or before 02^{nd} September 2022, after considering the e-voting done today by members participating in the AGM and also the remote e-voting already done by the members. The results, along with the scrutinizer report shall also be submitted to the stock exchange i.e. BSE and will also be placed on the website of the Company.

Bhilwara Technical Textiles Limited

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The notice of Annual General Meeting and Annual Report were mailed electronically to the shareholders at their email address registered with the Company or Depository Participant/s by August 05, 2022. The members were provided an opportunity to inspect relevant documents accompanying the Notice of 15th AGM. The statutory registers maintained as per the Companies Act, 2013 are kept open electronically for inspection by the member during the AGM.

At this moment, 55 participants have joined. Hence the requisite quorum is present. Now I request the Chairman to please welcome and address the members present at the meeting and also declare this meeting open.

Shekhar Agarwal: Thank you Avinay. Good morning my colleagues on the Board, our auditors and Manisha ji, our Scrutinizer to this meeting of Bhilwara Technical Textiles Limited. I'm Shekhar Agarwal, Chairman & Managing Director and CEO of the Company joining this AGM from my office in Noida. I welcome you to the 15th Annual General Meeting of your Company. I would like to mention that in view of the continuing Covid-19 pandemic, social distancing norms has to be followed, and therefore, this meeting today is being convened through Video Conferencing or Other Audio Visual Means. The Company has taken all feasible steps to ensure the shareholders are provided an opportunity to participate in this Annual General Meeting. The requisite quorum as declared by the Secretary is present and therefore, I call this meeting to order. I welcome my other colleagues on the Board of your Company to the 15th Annual General Meeting and would like to introduce them to you. I would request Smt. Sunita Mathur to kindly introduce herself.

Smt. Sunita Mathur: Good Morning everybody. I am Sunita Mathur, an Independent Director of the Company. I am Chairperson of the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committee. I am joining this AGM from Noida. Thank you.

Shekhar Agarwal: Thank You, Sunita Ji. I would now request Shri Shantanu Agarwal to kindly introduce himself.

Shantanu Agarwal: Good Morning colleagues. My name is Shantanu Agarwal, a Director of the Company. I am Member of Audit Committee. I am joining this meeting from Norway. Thank you.

Shekhar Agarwal: Thank You, Shantanu. I would now request Shri Rakesh Kumar Ojha to kindly introduce himself.

Rakesh Kumar Ojha: Good Morning everybody. I am Rakesh Kumar Ojha, an Independent Director of the Company. I am member of the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committee. I am joining this AGM from New Delhi. Thanks.

Shekhar Agarwal: Thank You, Rakesh Ji.

All the Directors except Shri Riju Jhunjhunwala are present in this meeting today. Riju has shown his inability to attend this meeting due to his other preoccupation and has sent his good wishes/greetings to all the Directors/ KMPs and other members present in this meeting.

We also have with us representative from Statutory Auditor, Shri Mukesh Goyal of M/s. Doogar & Associates.





Mukesh Goyal: Good morning. I am managing partner of M/s. Doogar & Associates, Chartered Accountant, New Delhi. I am attending this meeting from my office.

Shekhar Agarwal: Thank you Mukesh Ji.

We also have with us the representative from our Secretarial Auditor, Smt. Manisha Gupta of M/s. Manisha Gupta & Associates, Company Secretaries, New Delhi.

Manisha ji kindly introduce yourself.

Manisha Gupta: Morning everyone. I'm Manisha Gupta, Practicing Company Secretary, appointed as a Secretarial Auditor of Bhilwara Technical Textiles Limited. I hereby confirm my presence from New Delhi.

Shekhar Agarwal: Thank you Manisha Ji.

We also have with us Shri Atul Kumar Jain, CFO of Maral Overseas Limited, Shri Surender Kumar Gupta, Vice President, Legal(Group), Shri Virendra Garg, Company Secretary of Maral Overseas Limited and Shri Avinav Sharma, who has already spoken.

The Board Report for the financial year ended 31st March 2022 containing the Standalone and Consolidated financial statements have already been circulated to the members of the company electronically. With your permission, I take it that you have gone through the same. The Auditors' Report on the financial statements and the Secretarial Audit Report of the Company for the financial year ended 31st March 2022 do not contain any qualification, reservation, adverse remark or disclaimer.

Accordingly, the reports are not required to be read out, as provided in the Companies Act, 2013.

Now with your permission, I would like to give my formal address to shareholders.

Dear Shareholders.

On behalf of the Board of Directors of your Company, I welcome you all to the 15th Annual General Meeting of the Company through virtual mode. We hope you and your families are healthy and safe. At the outset, I would like to present a brief overview of the economic conditions prevailing in the Country as well as across the Textile Industry.

We have gone through an operating environment much more uncertain and challenging than any in the recent memory. The financial year 2021-22 started with the virulent wave 2 of the Covid-19 pandemic in the first quarter of the financial year. The Covid-19 pandemic triggered short term fiscal imbalances and a long term economic impact on nations across the globe. The global recovery is set to decelerate amid diminished fiscal and policy support, high inflation due to input costs and lingering supply bottlenecks. The year closed with optimism of a post Covid-19 pandemic recovery but the shock waves from the war in Ukraine and retaliatory economic sanctions on Russia have jolted the global economy and led to a costly humanitarian crisis. Economic damage from the conflict has contributed to a significant slowdown in global growth in 2022 and triggered inflation across the globe, which is expected to remain elevated for some time to come. Increasing fuel and food prices, coupled with shortage of essential commodities, have adversely affected large sections of vulnerable populations in low income countries. Global growth is projected to slow from an estimated 6.1 percent in 2021 to 3.6 percent in 2022 and 2023. While





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businesses in different parts of India have resumed their operations on a full-fledged basis, they are still facing macro-economic challenges caused by the pandemic and the war in Europe. The last two quarters of the financial year 2021-22 witnessed a gradual pick-up in activity and most of the macro parameters such as consumption, investments, capacity utilisation, etc. saw improvement. Indian economy is projected to grow at 7.1-7.6 percent in the current fiscal year despite shifting geopolitical realities across the world. India will likely reign as the world's fastest-growing economy.

I would like to mention something about our textile industry now. At the start of financial year, several manufacturing units in the textile industry were closed due to shortage of manpower and lack of funds. The Russia-Ukraine war and Covid-19 restrictions in China are threatening further disruption to already stretched global supply chains in terms of delayed deliveries, rising fuel prices, and an impending raw material crisis. The global sale of textiles is expected to surpass US\$ 1,440 billion by registering a CAGR of 3.77 percent in the forecast period 2022-2032. Significant growth in the apparel industry across the globe is one of the key factors creating a positive outlook for the market. The textile sector in India will carry forward the growth it has made in the financial year 2021-22 and will recover from the lows hit during the onset of the pandemic. There has been an improvement in the demand for textile products as economic recovery is felt internationally as well. Indian exports have benefitted due to the US ban on China's Xinjiang cotton and are likely to continue growing in the medium term. Additionally, the demand for yarn, fabric and garments from domestic brands grew owing to increasing apparel purchases by Indians facilitated by e-commerce platforms. India is working on major initiatives, to boost its technical textile industry. The demand for technical textiles in the form of PPE suits and equipment has been on the rise during the pandemic. India has recorded its highest-ever textiles and apparel exports at \$44.4 billion, including handicrafts,

in the financial year 2022. There has been a high demand for technical textiles due to the increasing product innovations in the manufacturing sectors, which has resulted in the growth of this market. Driven by new technology adoption, the manufacturing of technical textiles is evolving fast, expanding its usage to newer areas. Technical textiles is a fast growing sector in the country and to further promote this, there is a need to put in place standards required by the industry.

I would now like to talk a little bit about your company. Your Company carries out trading operations in domestic and international markets of textile products. Exports were mainly done to Europe, Mauritius, Tunisia, Bangladesh etc. Despite the second wave of the pandemic at the start of the financial year, the Company recorded its best ever performance in terms of its turnover. The Company achieved a Turnover at Rs. 19.48 crores for the year ended 31st March 2022 against Rs. 6.52 crores for the year ended 31st March 2021- a jump of 199 percent. The Company achieved an operational profit of Rs. 1.75 crores against Rs. 1.33 crores last year- a jump of 31 percent. The Company closed the year with a record Net profit of Rs. 1.48 crores against Rs. 1.09 crores in the previous year- a jump of 35 percent. On behalf of the Board of Directors, I assure the members, that your Company is proposing to accelerate volume of business through exports and domestic sales of various textile products.

I would now like to draw your attention towards the results of the 1st quarter of the current fiscal 2022-23. During the quarter, revenues from operation of the Company were marginally lower than the corresponding quarter of the previous year. The Company recorded a revenue from operations of Rs. 4.30 crores as against Rs. 6.83 crores in the corresponding period of the previous year. Following this, the Company recorded net profit of Rs. 30.37 lacs in the first quarter, against a net profit of Rs. 75.23 lacs in the corresponding quarter last year. The performance of the Company during the first quarter was affected due to several domestic as well as international factors, due to the ongoing geopolitical situation in the West, and consequently the very high inflation across all commodities.

We are hopeful that the Company would regain the momentum over the coming period, building upon **Bhilwara Technical Textiles Limited**

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what we have achieved this far and executing our blueprint with disciplined determination, making all efforts to emerge stronger. I take this opportunity to express my sincere admiration and gratitude towards my colleagues on the Board, for their valuable guidance and advice for the Management of the Company. On behalf of the Board of Directors, I wish to convey our sincere regards and deep gratitude to you our valued stakeholders for continued support and trust. You always have been the motivational force that has facilitated us to move forward and achieve targets despite the numerous challenges. Our people are the real source of our success. I take pride in the unswerving contribution and commitment to the growth of your Company. Last but not the least, our deepest gratitude to each one of you, our Shareholders. I look forward to your ongoing support with my best wishes. Thank you. I would like to express my gratitude to all employees, the Board, and all other stakeholders for their support, continuous guidance, and co-operation throughout this journey. With this, I hand over to Mr. Avinav Sharma.

Avinav Sharma: We have also received the requests from three members of the Company for registration as speaker shareholders in the AGM today. All those shareholders have been provided specific links to log in to the meeting and they shall be allowed to speak at the AGM when their name is called upon. We request speakers to limit their speech to 3-5 minutes for the benefit of other shareholders. The Chairman would be responding to such queries either at the AGM or subsequently through email. If any Member faces any technical issue, kindly contact helpline numbers of NSDL as provided in the Notice of AGM.

Now I would like to highlight to the speaker that when I take your name, your mike will be opened by the Moderator of this meeting. You will have to also unmute mike from your end and express your views or ask questions.

I now invite Shri Praveen Kumar, **DPID/CLIENT ID IN30011810449827**, who has registered himself as a speaker to express his view and ask question.

Praveen Kumar: Hello, I am audible, Sir?

Shekhar Agarwal: Yes.

Praveen Kumar: A very, very good morning to my respected Chairman, well decorated esteemed Board of Directors and co-fellow shareholders who joined this meeting online. Myself, Praveen Kumar, joining this meeting from New Delhi.

I have few observations and which I love to share with the entire house.

सबसे पहले चेयरमैन सर मैं कोटि कोटि नमन करता हूँ धन्यवाद करता हुँ की आपने मीटिंग आज rakhi, sabhi को गणेश चतुर्थी की ढेर सारी शुभकामनाएं ढेर सारी बधाई कोई भी अच्छा कार्य होता है और वो गणेश चतुर्थी को होता है तो वो सफल रहता है तो हमारी मीटिंग भी सफल रहेगी। हमारा जो पिछले साल गया वो bahut ही अच्छा गया जैसे आपने अपनी ओपनिंग स्पीच में बताया। पुरे वर्ल्ड की इकॉनमी का जो हमारी टेक्सटाइल इंडस्ट्री पे क्या असर पड़ता है bahut he अच्छा aapne indepth speech में बताया हम जैसे रिटेल इन्वेस्टर के लिए वो एक eye opener है। उससे हमें bahut saari जानकारी मिलती है इसके लिए मैं आपको कोटि कोटि धन्यवाद करता हूँ। और मैं सभी रेसोलूशन्स का समर्थन करता हूँ। मैं अपनी कंपनी का शेयर होल्डर पिछले १०-१२ सालो से हूँ। और maine पिछले १०-१२ सालो से देखा है जो सबसे चीज़े मुझे अच्छी लगी वो मैं sabhi k साथ शेयर karna chahunga. जो हमारी

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कॉर्पोरेट गवर्नेंस है woh हमारा बैकबोन है और एक रिटेल इन्वेस्टर का जो सारे साल कम्युनिकेशन रहता है वो एक पैरामीटर रहता है किसी भी कपंनी को decide करने का और हमारे जो रेस्पेक्टेड CS साहब है CFO साहब है की जो एनुअल रिपोर्ट है हमारी वो गीता की तरह है। और हम सिर्फ कर्म में विश्वास रखते है. Covid के टाइम हमने देखा कितने हर्डल आये कितने बैरियर आये उन चैलेंजेज को accept karte hue जो हमने एक रिकॉर्ड आल राउंड परफॉरमेंस दिखाई उस चीज़ का आपके डेडिकेशन को फोकस को विज़न को सलूट करता हूँ और जो मेरी hard earned मनी जो maine कंपनी में इन्वेस्ट की है मुझे लगता है की वो सेफ हैंड्स में है और जो कंपनी का भविस्य है वो बहुत ब्राइट है आपकी लीडरिशप में और आपकी लीडरिशप में मेरी जो पूंजी है ओवर the पीरियड ऑफ़ टाइम सस्टेनेबल बेसिस पे वो ग्रोथ होगी। मैं ऐसी कामना करता हूँ और मैं मैनेजमेंट का धन्यवाद करता हूँ मेरे को इस प्लेटफार्म पे more than a decade के अपने जो एक्सपीरियंस है jo व्यूज है वो share करने के लिए. और हमारा जो ग्रुप है उसकी एक टैग लाइन है वो हर भारतीय के लिए मंत्र होना चाहिए. Proud to be Indian and Privileged to be Global. Hats off to you sir फॉर सच अ हेड लाइन सर.CSR एक्टिविटीज हमारा ग्रुप हमेशा अवेलेबल रहा है हमारे सभी वर्कर को मैं धन्यवाद करता हूँ. इन्ही सब्दो के साथ अच्छे भविष्य के लिए मैं शुभ कामना में प्रे करता हूँ लार्ड गणेशा से. हमारे मैनेजमेंट को उनकी ब्लेस्सिंग्स ऐसे ही मिलती रहे। बहुत बहुत धन्यवाद सर।बहुत बहुत बहुत धन्यवाद सर।

Shekhar Agarwal: धन्यवाद प्रवीणजी।

I now invite Shri Shripal Mohnot, **DP ID/ Client ID IN30070810012312**, who has registered himself as a speaker to express his views and ask questions. Shripal ji you can unmute.

Shripal ji please unmute yourself. Shripal ji.

We go to the next one.

Avinav Sharma: Okay Sir. I now invite Shri Abhishek J, **DP ID/ Client ID IN 30163741359155**, who has registered himself as a speaker to express his views and ask questions. Mr. Abhishek, can you please unmute?

Abhishek J: My name is Abhishek, shareholder of the company. My DP ID is IN301637 and client ID is 41359155. So first of all, congratulate the management on the eve of Annual General Body Meeting. So, trust all is well with you and your family in this challenging situation. Our company deserves much more respect than the current market cap after completing more than a decade of successful operations, profitability and becoming one of those strongest brands in the respective segment.

Sir, I will like to know how our business has been impacted in these past 3 years of this Covid time, the coronavirus and the subsequent lockdowns have left virtually no industry untouched after the Covid. So, whether any employee have been sacked? Whether any salary cut was being taken by the management during the pandemic time.

Shekhar Agarwal: We did not remove any employee of the Company nor did we reduce any salary during this period. In fact, whatever support the company could give to its employees and their family during this crisis, we were always there to help them and support them.

Abhishek J: Alright Sir, I would request our management kindly take part in con call, quarterly presentations and meeting with its global investors on a regular basis. This will in fact give a boom to the

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stock price in the market, Sir, and what are the steps being taken that management reduce the other expenses, legal professional charges and the audit fee. Nothing much to ask Sir. I wish the company and the Board of Directors a great success and prosperity in the coming future and thank you for giving the opportunity. Hope to see the physical AGM next year sir. Thank you very much.

Shekhar Agarwal: Thank you, Mr. Abhishek. Thank you.

Avinav, I think Mr. Shripal Mohnot wants to come back again. Would you give him a chance?

Avinav Sharma: Yes sir.

Shripal Mohnot: सर आप मेरे को सून पा रहे है?

Shekhar Agarwal: हाँ सून पा रहे है

Shripal Mohnot: सर मैं श्रीपाल सिंह मोहनोत, जोधपुर राजस्थान निवासी गुरुग्राम् हरियाणा से बोल् रहा हूं। सर आप सबको सादर प्रणाम सादर नमस्कार आदरणीय चैयरमैन साहब आप के डायरेक्शन में कंपनी ने अमूल्य 15 सालों में बहुत अच्छ्री तूरह की किया। इसके लिए मैं आपको और आपके पूरे बोर्ड को बहुत-बहुत बंधाई देता हूं। आप् भारत के प्रधानमंत्री जी का सपना डिजिटल इंडिया मेक इन इंडिया में बड़ों योगदान कर रहा है। कुंपनी की प्रेंगति में आपका योगदान बहुत अमूल्य अब के अच्छे शासन को प्रशासन की वजह से कंपनी निरंतर प्रगति के पथ पर अग्रसर है। आने वाले सालों में विस्तार की योजना को विस्तार में बताइए तथा पूंजी की व्यवस्था कैसे करेंगे और आपने जीस् तरह से कोविड-19 में जरूरतमंद लोगों की सहायता की है उसके लिए मैं आप को सैल्यूट करता हूं। जय हिंद अपने जो काम करा और आगे भी प्रयास करते रहिए। ऐसी कामना करता हूं। आपसे निवेदन है कि भविष्य में भी एजीएम इजीएम वीडियो कॉनफेरेन्स के द्वारा ही कीजिएगा। इसे तन मन धन की बचत होती है जो कंपनी की प्रगति में बहुत बड़ा योगदान होता है कंपनी की प्रगति में बड़ा योगदान होना बहुत जरूरी है। आप के सीएफओ साहब और कंपनी सेक्रेटरी साहब बहुत अच्छा काम कर रहा है। समय पर बैलेंस शीट और नोटिस मिल गया है। कंपनी सेक्रेटरी साहब ने अपना अमूल्य समय निकाल कर जो मेरा सहयोग किया है उसके लिए भी मैं हूं। उनका आभार व्यक्त करता हूं और आने वाले समय में अगर कोई व्यवस्था हो। आप फ़ैक्ट्री विजिट की व्यवस्था जरूर कराइए जिससे आपका दर्शन हो सके जिससे शासन प्रशासन की पता चल सके। यही मेरी कामना है। धन्यवाद। जय हिंद।

Shekhar Agarwal: धन्यवाद श्रीपाल जी!

I thank all our shareholders and members for attending today's meeting and participating in our AGM. We have 5 Resolutions for approvals in this Annual General Meeting as under.

Item number 1 in the form of Ordinary Business: To receive, consider and adopt the audited financial statements, including audited consolidated financial statements for the year ended 31st March 2022, along with the Report of the Board of Directors and Auditors there on. The Resolution is placed before the meeting to be passed as an Ordinary Resolution.

Item number 2. Since I am interested in this Resolution, I would now request Smt. Sunita Mathur, Independent Director of the Company to kindly Chair the meeting for this item.

Sunita ji, please unmute. Yes, please go ahead. Sunita Mathur: Thank you Shekhar ji.

Item number 2, Ordinary Business: To appoint a Director in place of Shri Shekhar Agarwal (DIN: 00066113), who retires by rotation and being eligible, offer himself for re-appointment.





The Resolution is placed before the meeting to be present as an Ordinary Resolution.

And now I handover to Mr. Shekhar Agarwal to chair the meeting for the remaining AGM.

Shekhar Agarwal: Thankyou Sunita Ji.

Item number 3, Ordinary Business: To re-appoint M/s. Doogar & Associates, Chartered Accountants (Firm Registration No. 000561N) as Statutory Auditors of the Company and fix their remuneration.

The Resolution is placed before the meeting to be passed as an Ordinary Business Resolution.

Item number 4, Special Business: Appointment of Shri Rakesh Kumar Ojha (DIN 01997538) as an Independent Director for the first term of 5 consecutive years with effect from 10th November, 2021.

The Resolution is placed before the meeting to be passed as an Ordinary Resolution.

Item number 5, Special Business: To consider the enhancement in limits of investments, loans, guarantees and securities by the company as per section 186 of the Companies Act, 2013.

The Resolution is placed before the meeting to be passed as a Special Resolution.

Members who have not cast their votes through remote e-voting or e-voting during the proceedings of the AGM are requested to kindly vote on the proposed Resolutions.

Resolutions number 1 to 5 of the notice of the AGM. The e-voting module in the AGM is already active. Please vote who have not voted through e-voting facility provided by the Company.

The icon for e-voting is available on the screen which will redirect you on a separate window to the evoting portal of NSDL. Members may note that the results will be declared within two working days, that is on or before September 2nd, 2022 after considering the e-voting done today by Members participating in this AGM and also the remote e-voting already done by the members. To further inform that the results along with this Scrutinizer's report shall also be submitted to the Stock Exchange i.e. the Bombay Stock Exchange and will be placed on the website of the company and NSDL. All the business set out in the notice of this meeting has been concluded and a time period of 15 minutes would be available for voting at the meeting, after which the meeting will stand closed. Stay safe and take good care of your health. Thank you very much and see you next year.

Thank you Rakeshji, Sunitaji, Manishaji and Mukesh ji. Thank you so much.

Rakesh Kumar Ojha: Thank you, Chairman Sir.

Avinay Sharma: Thank You.